

Sold

Sydney

 **Universal**



## Designer pet accessories Retail and Online business for sale in Sydney

2018 Annual Turnover \$426,825.69.

2018 (P)EBITDA - Normalised Owners Profit \$107,965.61.

Full Accountant prepared Financials Available.

The business designs, distributes and retails high end pet accessories. Including Dog and Cat collars, Harnesses, Jackets, Hats, Leashes, Dog beds and more.

Lifestyle business with the owner currently only working 2 4 days per week part time.

Rent is under 5% of turnover when considering the sub leasing income.

Selling only High-end products with extremely large mark ups.

A loyal returning customer base.

National and international client base through online sales and distribution.

The pet industry globally exceeds \$100 Billion US Dollars.

Rating on the first page of googles searchers for related products.

Current selling products through many sales platforms including shopify.

Strong appealing product designs and material.

More than 1k Five-star product reviews.

Price	SOLD
Property Type	Business
Property ID	104

### Agent Details

Clifford Forster - 0422 486 277

### Office Details

Universal Business Brokers NSW  
Unit 1 1 Dune Walk Woollooware  
NSW 2230 Australia  
1300 001 303



Over 6,000 active members on the database with a 20% open rate on email campaigns.

Currently operating pop up stores displays in affluent market places (Westfield Approved)

The business has featured on many television and magazine platforms including the Today Show.

Instagram follower exceed 6800.

Facebook Followers exceed 4500.

Trademark Products and Specifications.

The high end products for dogs and cats have been sold to the Australian Market for more than 4 years.

The company won many awards for design and functionality.

In addition to the potential current website, the products and the trademark of the business will suit an entrepreneur that can develop new channels and overseas expansions.

The production is outsourced and can be moved to somewhere else if needed.

Under the agreement the owner can help within the transition.

Turn Key business ready to take to the next level.

Move to secure the business and property now before it is sold.

Ref# 1104

Clifford Forster

For more information request a Business Profile at:

[www.universalbusinessbrokers.com.au/1104](http://www.universalbusinessbrokers.com.au/1104)

PLEASE NOTE:

THE PURCHASER IS TO DO THERE OWN INVESTIGATION INTO TO THE BUSINESS AND NOT RELY UPON WARRANTY OR STATEMENT MADE BY THE VENDOR OR ANYONE ON THEIR BEHALF.

The above information provided has been furnished to us by the vendor/s. We have not verified whether or not that information is accurate and do not have any belief in one way or the other in its accuracy. We do not accept any responsibility to any person for its accuracy and do no more than pass it on. All interested parties should make and rely upon their own inquiries in order to determine whether or not this information is in fact accurate.